
Offsite Application Packaging Solutions

APPtechnology offer a flexible offsite packaging solution designed to change with your workloads. You can easily outsource overflow workload or simply to let us handle your variable BAU packaging while your team concentrate on service delivery or other projects.



Mobilisation

Service Mobilisation generally takes 48 hours, and is painless. With minimal impact on your and your teams' time we:

- Review your existing Packaging Standards or supply our own for your target platforms.
- Technical review workshop to document any environment specific requirements that may not have been incorporated in your standards (deployment reg keys, preference for SCCM advertising / package styles, naming conventions etc).
- Agree reporting requirements, procedural and escalation pathways.
- Create reference usage guides for your team.
- Dedicate FTP capacity and test.
- Agree baseline packaging build and distribute.

Once Mobilisation is complete you can start our service at any time, immediately or to coincide with a future project.

Your Commitment

We realise that packaging throughputs vary due to business or cyclical demands and this is something that IT management can't control. All that we require is PO coverage for a reasonable number of applications (based on your estimates over a six month period). APPtechnology will only invoice for work completed, so there is no pre-billed exposure. We do not ask for minimum throughput levels, minimum monthly charges or any punitive terms, and any unused PO balance at expiry is simply unused budget.

Our Commitment

- An agreed price per application, regardless of complexity.
- We will create quality packages carrying a six month warranty, to meet or exceed the requirements of the packaging standards and any stated Discovery information.
- Applications will be manually installed using the discovery information available to check for consistency. Packages are then created, deployment tested, QA'd and uploaded to your dedicated FTP area. This ensures that your internal teams don't waste effort on non-functioning packages.
- Applications will be returned within SLA (our typical SLA is 10 days, our average turnaround is 3 days).
- We use highly experienced packaging consultants. If we have a technical question that is not addressed by your discovery documentation we will "pick up the phone and ask", we won't simply follow a process that could result in a failed package and an abortive cost to argue over.
- We create packages based on your preferences, and document any reasons for change. If your default is AppV and we return an MSI or scripted / custom actions install, we will specify the technical reason for the change.
- We will create Packaging documentation that includes the relevant information to make your SCCM publishing easier.



Skip Discovery Documentation?

Where our customers do not have the internal capacity to fully document the installation and config information for COTS applications, especially for the run of the mill applications, we can work with minimal discovery information. We have packaged thousands of commercial off the shelf applications (COTS).

By leveraging our experience, you can save you thousands of hours of discovery and reduce application turnaround time.

What our customers achieve

- A known cost per application, completed within agreed time limits.
- No minimum throughput costs and restrictions +98% 'right first time' quality scorecard – applications work first time, every time.
- Seamless quality – No technical difference between onsite or offsite packages.
- Simple to mobilise Service – 48 hours from “Go”.
- Ease of use – call off PO coverage means no extra procurement and authorisation process impacting on application turn around.
- Ability to Leverage our vast application knowledge from the point of mobilisation.
- Application Management advice from APPtechnology Directors.
- Direct line of communication to APPtechnology's Offsite Packaging Technical Lead.

How to start?

Contact Martin Sweeney (Director) or Mark Churly (Head of Software Solutions) to start the conversation.

We will confirm pricing within 24 hours, and can start the review of your packaging standards and other requirements while your PO is being processed.

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